



## Goals & Solutions

### You Need to Increase your Sales:

IPG has solutions to help you develop new products and processes, enter new markets, and capture new customers. We combine our multitude of capabilities to custom design comprehensive solutions that will provide you measurable results.

#### Need

New process/product development

Precision manufacturing capabilities

#### IPG Solution

IPG utilizes our **Process Engineering** capabilities to assist your team with developing new products and processes, which your company can leverage in the market place.

Our **Precision Grinding Services** will enable you to provide current and new customers with additional precision capabilities while eliminating the risk and expense of developing these capabilities internally.

### You Need to Strengthen your Customer Satisfaction:

If you need to improve your on-time delivery performance, or have quality issues on your parts, then IPG has solutions to help. We provide measurable results that enable you to satisfy and retain your customers

#### Need

##### Improve Delivery Performance

Additional capacity

Equipment breakdown

Supplemental to your production

##### Improve Part Quality

Process improvement

Precision capabilities

#### IPG Solution

Our **Precision Grinding Services** provides the additional capabilities you need to deliver.

Our **On-demand Back-up Support** provides immediate support for your production requirements and keeps you delivering to your customers on time.

Our **Supplemental Production Support** solution provides support to your current, in-house, or developing precision grinding processes. IPG has the capability and flexibility to develop and deliver both short and long term support solutions.

We assist your team in solving process issues. Using our **Process Engineering** capabilities. We have the experience and knowledge to identify and eliminate machining, tooling, and heat treat variables to improve part quality.

We provide you the necessary dimensional capabilities to eliminate part quality issues through our **Precision Grinding Services**.

### You Need to Lower your Cost:

As an effective manager, you work continually to strike a balance between adding quality and value to operations while reducing costs. When you need a partner to participate in real measurable cost improvements, then IPG has the solutions and commitment to deliver.

#### Need

Part re-work solution

Improved process performance

Eliminate capital investments in precision grinding machine tools

#### IPG Solution

We have the precision capabilities to provide you highly efficient re-work processes through our **Precision Grinding Services**. This allows you to eliminate the potential of scrap parts and the associated cost of re-work from part dimensional non-conformances.

With our **Process Engineering** capabilities we assist your team in re-engineering current processes to improve performance and lower costs.

If you need to replace your current grinders, our **Precision Grinding Services** will enable you to continue providing Precision Grinding Services without the cost and risk of investing in new equipment.